S-CORP ESSENTIALS

Tax & Banking Mastery

BRIAN DAVIS, CPA

WWW.ONESTOP.CPA

S-CORP TAX STRATEGY

Bottom Line

"S-Corps, lets you save on

FICA taxes/Self-Employment Taxes

while avoiding double taxation.

But requires additional upkeep."

100K

SMLLC VS. S-CORP.

	SMLLC		S Corp	
Gross Receipts	$	130,000	$	130,000
Expenses		(30,000)		(30,000)
W2		-		**(40,000)**
Net Income	$	**100,000**	$	**60,000**
SE Tax 15%		15,000		6,000
Total Take Home	$	85,000	$	94,000
			$	**9,000 Savings**

FORM 1040

60/40

\+ "Upkeep"

S Corp "Upkeep"

Form 2553

LLC

Form 1120s

Minutes

Payroll

Additional Tax Return

50K

SMLLC VS. S-CORP.

	SMLLC		S Corp	
Gross Receipts	$	70,000	$	70,000
Expenses		(20,000)		(20,000)
W2		-		**(25,000)**
Net Income	$	**50,000**	$	**25,000**
SE Tax 15%		7,500		4,000
Total Take Home	$	42,500	$	46,000
			$	**3,500 Savings** + "Upkeep"

FORM 1040

50/50

Tax-Favored Characterization of Income

<u>S-Corporation</u>
Reasonable Compensation to owner officers.

<u>S-Corporation:</u>
Distributions are tax-free up to shareholder investment.

TAX SAVINGS

Bottom Line

"S-Corps, lets you save on
FICA taxes/Self-Employment Taxes
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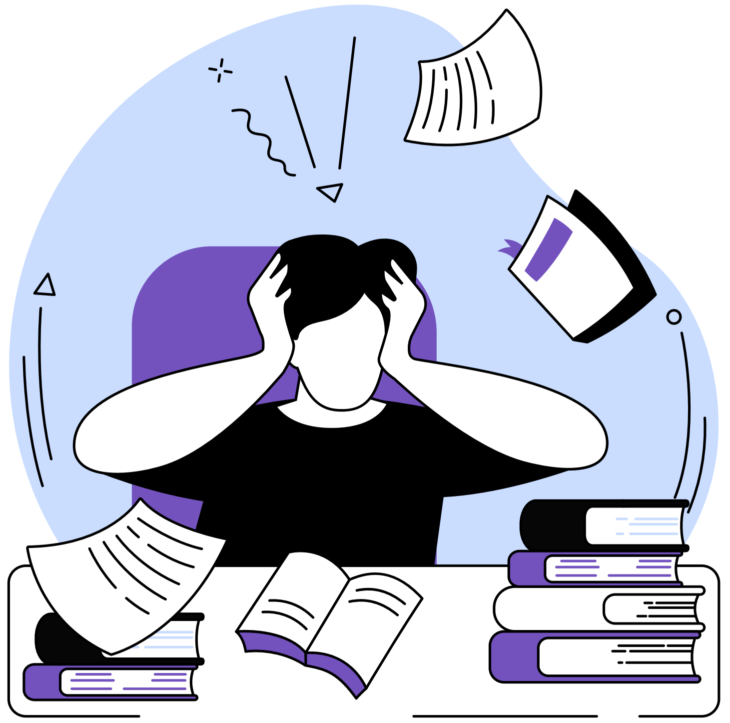
But requires additional upkeep."

UPKEEP



- **Startup Costs, f2553 & f1120S,**
- **Payroll processing, W2s, 1099s,**
- **State Registrations, UI, NHR, LBT, +**
- **1st Accountant Bookkeeper-staff**
- **2nd Accountant Tax Advisor-manager**
- **3rd Accountant CFO-partner**
- **Employees, Contractors, Software**
- **CRM, Automations, etc.**

S Corp "Upkeep"

Form 2553

LLC

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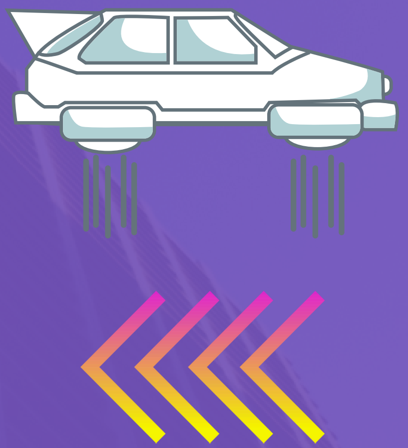
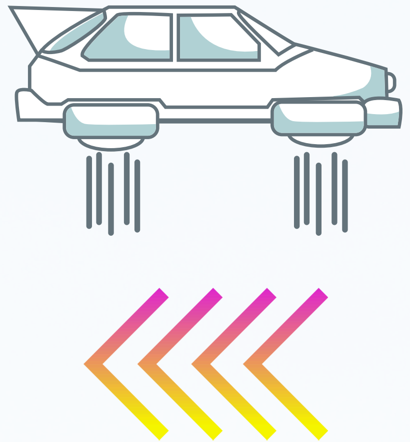
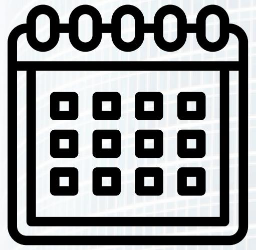
RETROACTIVE S-ELECTION



DID YOU KNOW?

Your business (LLC, INC, etc.) can be treated as an "S-Corporation" for tax purposes.

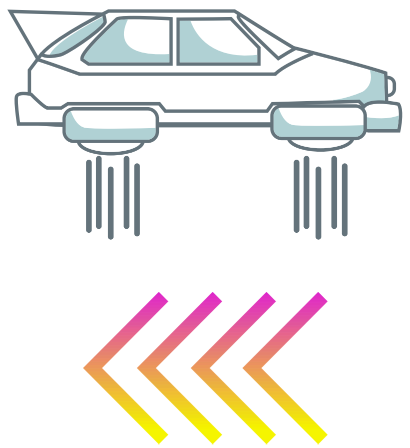




MORE INFO

RETROACTIVE S-ELECTION

RETROACTIVE S-ELECTION



	2021	2022	2023
	by 3/2024	by 3/2025	by 3/2026
CATCH UP	3 YEARS	2 YEARS	1 YEAR

$

2,500+
PER YEAR

YOUR S-CORP'S BANK ACCOUNT (BUSINESS CHECKING)

MONEY IN

BUSINESS INCOME

Business Checking

MONEY IN

BUSINESS INCOME

Income is usually deposited into a business checking account.

Some customers request your W-9.

Some vendors need to provide a W-9.

Checks, Wires, Zelle, Credit Cards, ACH, Cash, CashApp, Crypto, etc.

MONEY OUT

BUSINESS EXPENSES

MONEY OUT $ BUSINESS EXPENSES

Business Checking

OR

Business Credit Card

MONEY OUT

PAYROLL & INCOME TAXES

MONEY OUT

PAYROLL & INCOME TAXES

Pay from the business checking directly to the IRS and State Tax Dept.

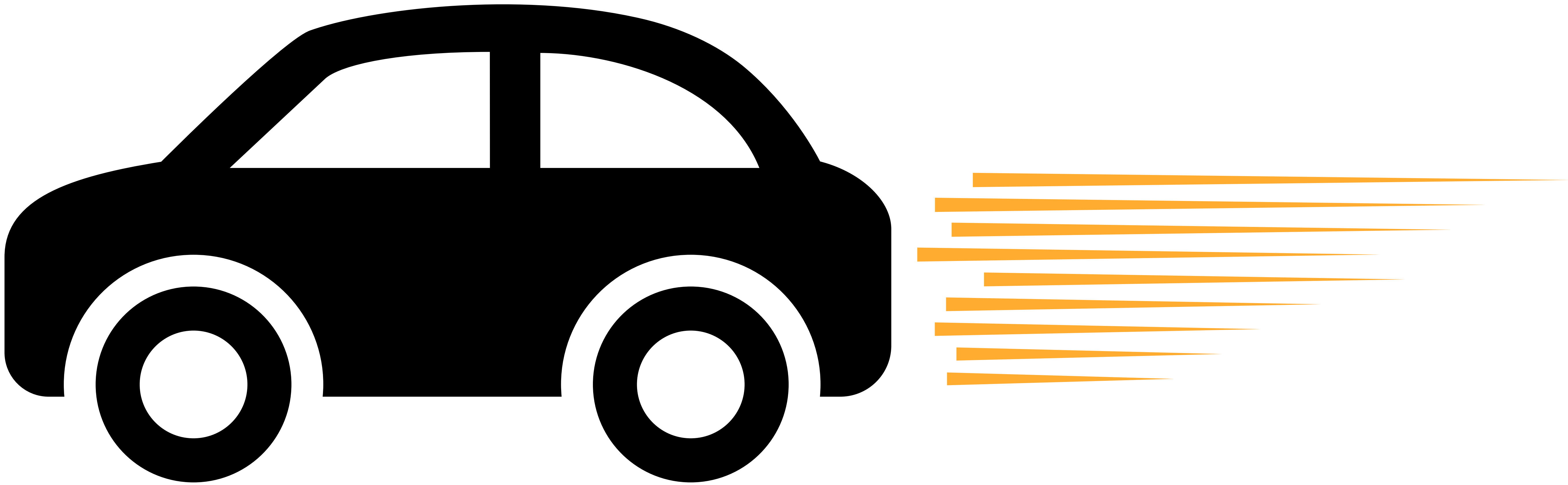
Amounts for payroll and income taxes will be reconciled on the Quarterly Form 941, SUI, Annual 940, W2/W3

Schedule Weekly, Biweekly, Monthly, Quarterly, etc.
(Year-End Bonus Paycheck)

Tax Planning Benefits, Writeoffs, Retirement, etc.

MONEY OUT $

Automobile Deduction



Business use gas, insurance, repairs, etc.
MILEAGE also an option,
DEPRECIATION is a major one.

MONEY OUT

Home Office Deduction

Keep track of the square footage and % of your home used exclusively for business use.

Ex. 300 out of 1,500 square feet = 20%

MORE INFO

MONEY OUT

FROM BUSINESS TO PERSONAL

TRANSFERS

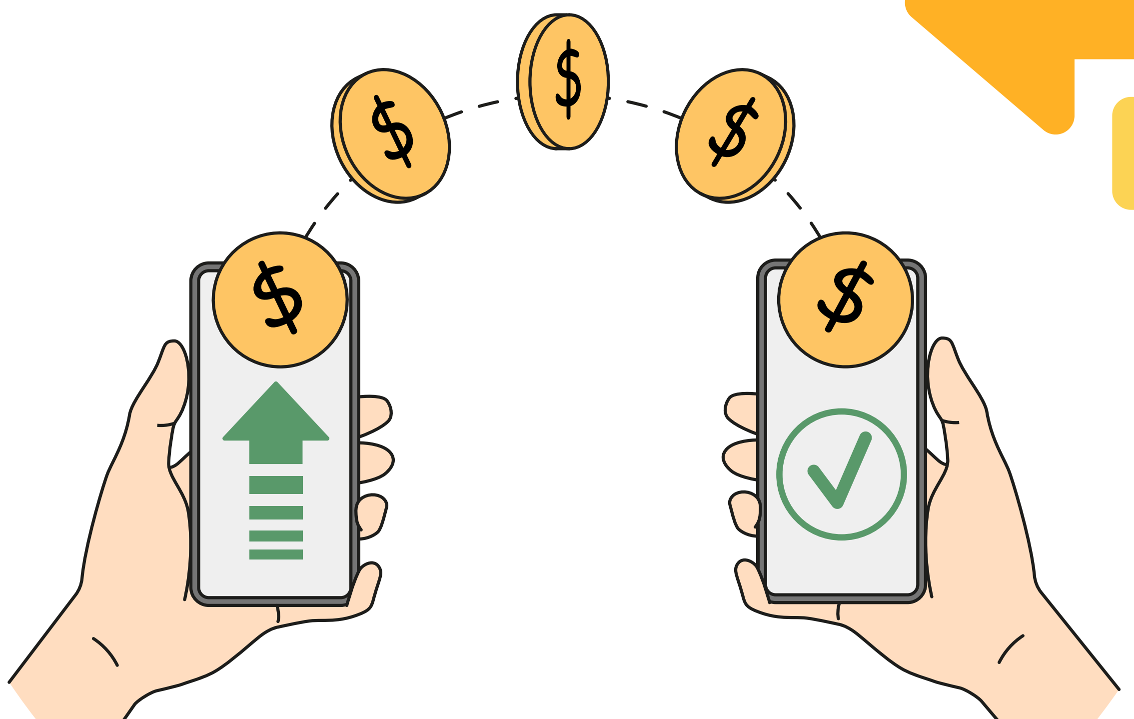
FROM BUSINESS TO PERSONAL

S-CORP. CASH FLOW:

INCOME - EXPENSES

- TAXES, ETC.

=NET CASH



TRANSFERS

-TAXES, ETC.

- CPA
- PAYROLL
- TAXES

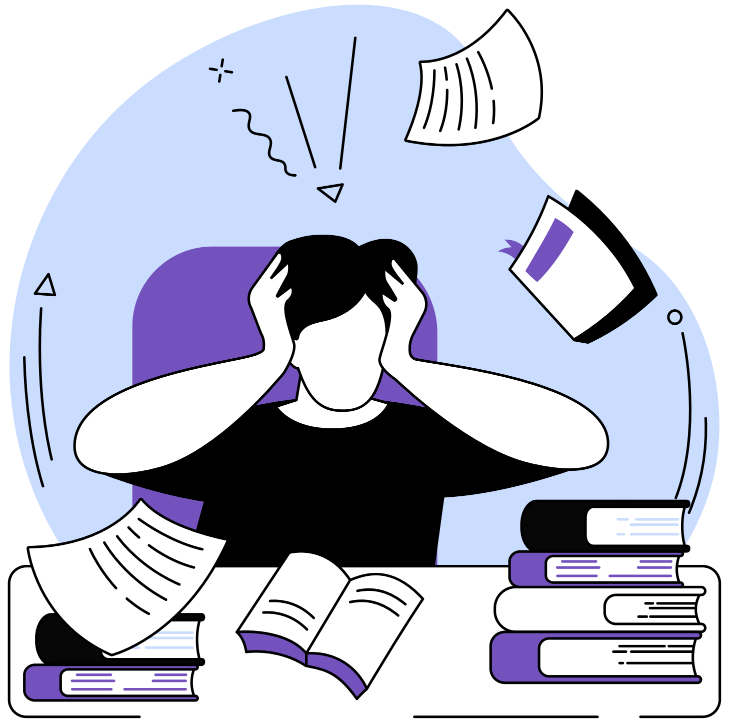
KEEPING TRACK & RECORD KEEPING

SUPPORTING BUSINESS DOCUMENTS YOU NEED TO PROVIDE:

- Payroll, Minutes, BOI,
- Business Bank statements,
- Business Credit statements,
- 1099K, 1099NEC
- Asset Agreements,
- Financing Docs.,
- Closing Statements

IRS- WHAT RECORDS SHOULD I KEEP?

UPKEEP



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S Corp "Upkeep"

Form 2553

LLC

Form 1120s

Minutes

Payroll

Additional Tax Return

-TAXES, ETC.

- **CPA**
- **PAYROLL**
- **TAXES**

RECOMMENDEDED SERVICES

PREREQUISITES:

- Payroll Automated
- Bookkeeping Automated
- Tax Ready Financials
  - Balance Sheet,
  - Profit & Loss,
  - Cash Flow,
  - Ledger
- THEN TAX PLANNING!

ONE STOP

LIMITED OFFER

S-CORP ESSENTIALS
Tax & Banking Mastery

BONUS

TAX PLANNING

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TAX PLANNING

BONUS

PREREQUISITES:

- What taxes are due?
- What deadlines, and penalties?
- What is this years Marginal Rate (%)
- THEN during a Tax Planning session:
  - An estimate of your Projected Annual Taxes
  - Upcoming estimated tax payment amounts
  - Salary and Adjustment to Wages, Deadlines
  - Payments to Management Companies and IRA's
  - Ongoing Financials
    - Balance Sheet, Profit & Loss, Ledger
    - Employee Benefits and S-Corp savings
    - Home Office, Depreciation, Business Deductions
    - Income Planning, KPI's, Target

S-CORP ESSENTIALS
Tax & Banking Mastery

BONUS

TAX PLANNING

MAX RETIREMENT SAVINGS

MAXIMIZING Retirement Savings...

WITH TAX PLANNING

- Traditional IRA, Roth IRA, SEP IRA or Solo 401(k)
- Most financial services (banks) can set this up for you
- Setup account before December 31st (to take a tax deduction)
- FUNDING is usually due at the time of filing
  - depending on your tax strategy and financial position

- We CAN:
  - provide tax advice on the advantages and disadvantages of contributing to the various retirement account options
- We CANNOT :
  - provide financial advice regarding where you should invest these funds (Index Funds, Stocks, Bonds, Self-Directed, etc.)

TAX PLANNING

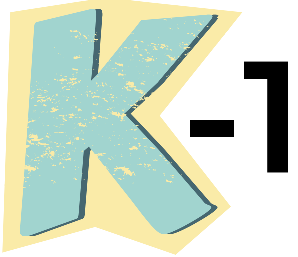
PREREQUISITES

$XXX/mo.

TAX PLANNING

PREREQUISITES:

- BOOKS
- 1120S
- PAYROLL



TAX PLANNING

MONTHLY W/AUTOPAY

PREREQUISITES:

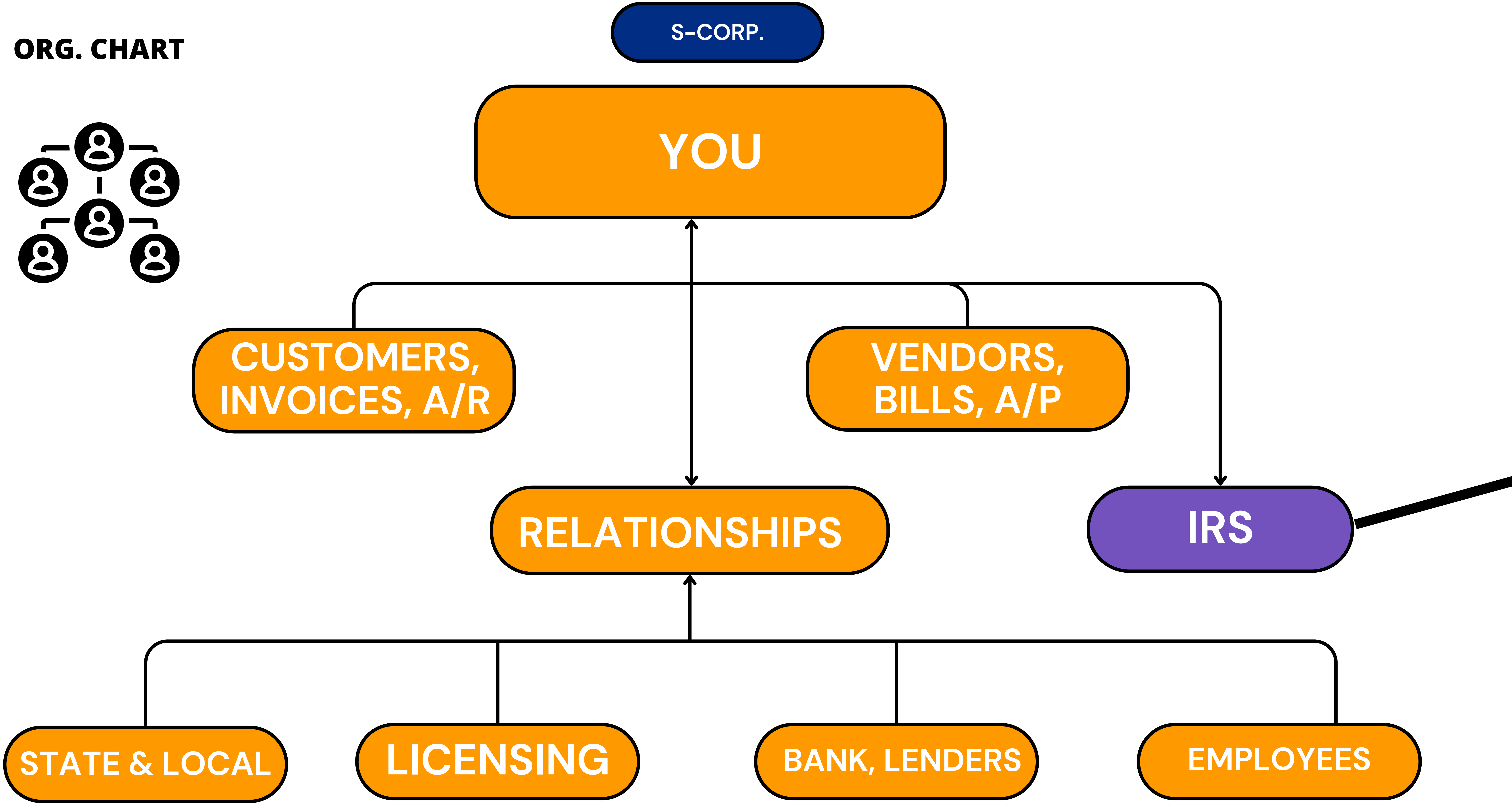
QUICKBOOKS

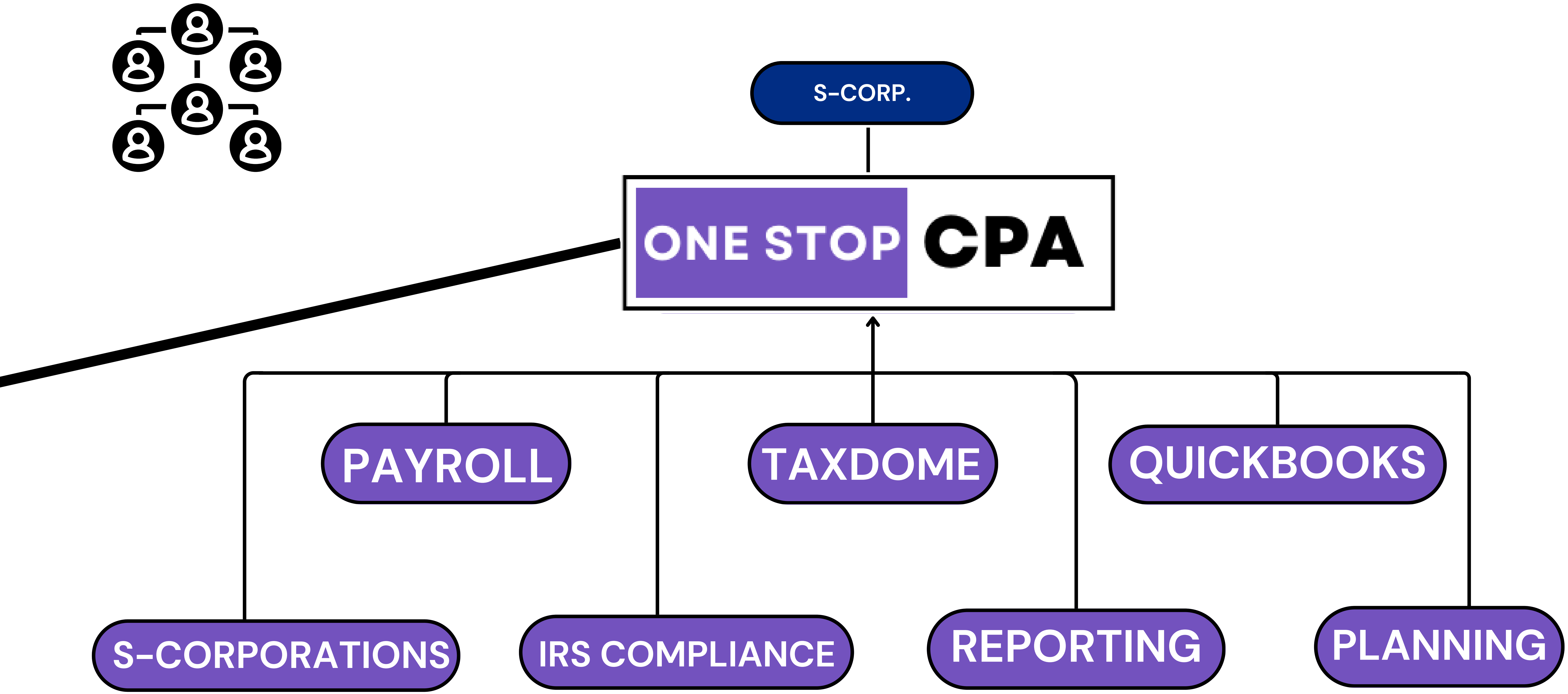
TAX DOME

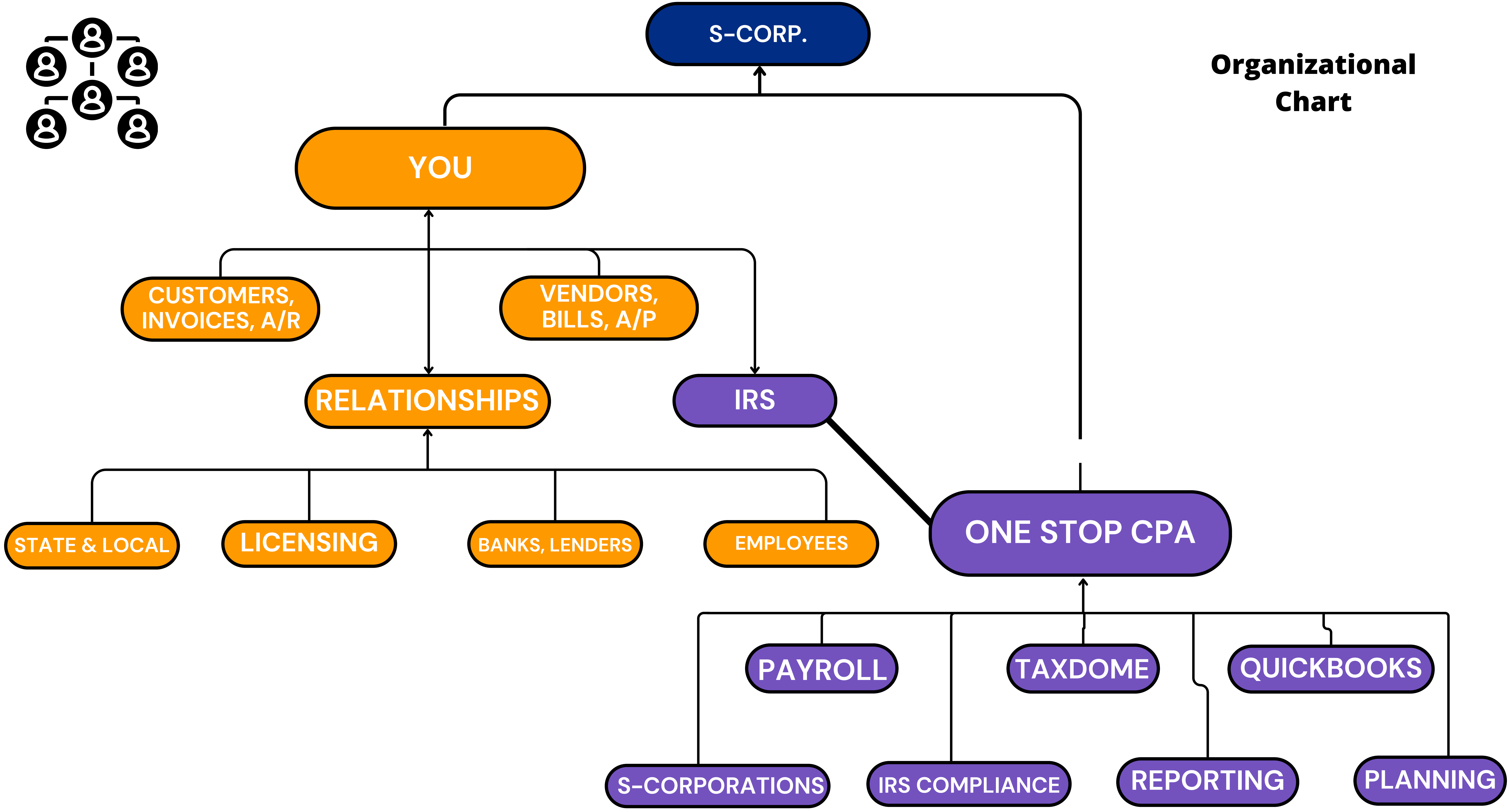
FREE CLIENT PORTAL

gusto

ORG. CHART


S-CORP.
YOU
CUSTOMERS, INVOICES, A/R
VENDORS, BILLS, A/P
RELATIONSHIPS
IRS
STATE & LOCAL
LICENSING
BANK, LENDERS
EMPLOYEES


S-CORP.
ONE STOP CPA
PAYROLL
TAXDOME
QUICKBOOKS
S-CORPORATIONS
IRS COMPLIANCE
REPORTING
PLANNING


S-CORP.
Organizational Chart
YOU
CUSTOMERS, INVOICES, A/R
VENDORS, BILLS, A/P
RELATIONSHIPS
IRS
STATE & LOCAL
LICENSING
BANKS, LENDERS
EMPLOYEES
ONE STOP CPA
PAYROLL
TAXDOME
QUICKBOOKS
S-CORPORATIONS
IRS COMPLIANCE
REPORTING
PLANNING

MENU OF SERVICES

EDUCATION

$1,200 ONE-TIME

- VIDEO COURSE BUNDLES
- TAX STRATEGIES
- TEMPLATES, FAQS, GLOSSARY
- DIGITAL DELIVERY
- MOBILE APP
- GROUP COACHING CALLS
- LIVE Q&A
- REPLAYS

TAX PLANNING

VARIES ONE-TIME & ONGOING

- 4x 1 HR. CPA TAX PLANNING CALLS
- TAX PLAN DELIVERABLE
- TAX PROJECTIONS
- PRIOR-YEAR TAX RETURN ASSESSMENT
- E-MAIL & CHAT SUPPORT
- IRS LETTER REVIEW

TAX PREPARATION

$1,800+/YEAR

- FEDERAL & STATE RETURNS
- 1120S, 1065, BUSINESS FILINGS
- 1040 PERSONAL FILING W/SCH E.

ACCOUNTING

$500/MO+

- FINANCIAL STATEMENTS
- BOOKKEEPING
- KPI ANALYSIS

EDUCATION $1,200 ONE-TIME

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- DIGITAL DELIVERY
- MOBILE APP
- GROUP COACHING CALLS
- LIVE Q&A
- REPLAYS

Convenient learning for clients
Anytime, Anywhere!

KAJABI

TAX PLANNING

VARIES

$3K-$10K

ONE-TIME & ONGOING

- 4x 1 HR. CPA TAX PLANNING CALLS
- TAX PLAN DELIVERABLE
- TAX PROJECTIONS
- PRIOR-YEAR TAX RETURN ASSESSMENT
- E-MAIL & CHAT SUPPORT
- IRS LETTER REVIEW
- AI SWIPE FILE, CUSTOM GPT's
- Much More.....

TAXDOME

ZOOM

LOOM

TAX PREPARATION $1,800+/YEAR

- FEDERAL & STATE RETURNS
- 1120S, 1065, BUSINESS FILINGS
- 1040 PERSONAL FILING W/SCH E. INCLUDED

TD TAXDOME

ONESTOP.CPA SERVICES

ACCOUNTING $XXX/MO+

- FINANCIAL STATEMENTS
- BOOKKEEPING
- KPI ANALYSIS

QUICKBOOKS

MENU OF SERVICES

EDUCATION

$1,200 ONE-TIME

- VIDEO COURSE BUNDLES
- TAX STRATEGIES
- TEMPLATES, FAQS, GLOSSARY
- DIGITAL DELIVERY
- MOBILE APP
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TAX PLANNING

VARIES ONE-TIME & ONGOING **$3K-$10K**

- 4x 1 HR. CPA TAX PLANNING CALLS
- TAX PLAN DELIVERABLE
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- PRIOR-YEAR TAX RETURN ASSESSMENT
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ACCOUNTING

$500/MO+

- FINANCIAL STATEMENTS
- BOOKKEEPING
- KPI ANALYSIS

ONGOING SERVICES

ACCOUNTING

S-CORPORATION BUNDLE W/TAX PREP.

$XXX/MO.

S-CORPORATION BUNDLE

- ACCOUNTING (1 ENTITY, UP TO 4 ACCOUNTS)
- TAXDOME CLIENT PORTAL (FREE)
- INCLUDES **TAX PREPARATION** (1120S)
- INCLUDES **BOOKKEEPING**

ADD-ONS (NOT INCLUDED):

- QUICKBOOKS ONLINE ADD'L ($+)
- PAYROLL PROCESSING ADD'L ($+)

- PRIOR-YEAR TAX RETURN ASSESSMENT
- BASIC TAX PLANNING
- BASIC FINANCIAL STATEMENTS
- +TAX TIPS & STRATEGIES
- +GLOSSARY
- +FREE TEMPLATES

TAX PREPARATION

~~$1,800+~~/YEAR

- FEDERAL & STATE RETURNS
- 1120S, 1065, BUSINESS FILINGS
- FINCEN FILINGS, IRS REPRESENTATION
- PERSONAL 1040 W/SCH. E INCLUDED

ONGOING SERVICES

ACCOUNTING

S-CORPORATION BUNDLE
W/TAX PREP. & SOFTWARE
$XXX/MO.

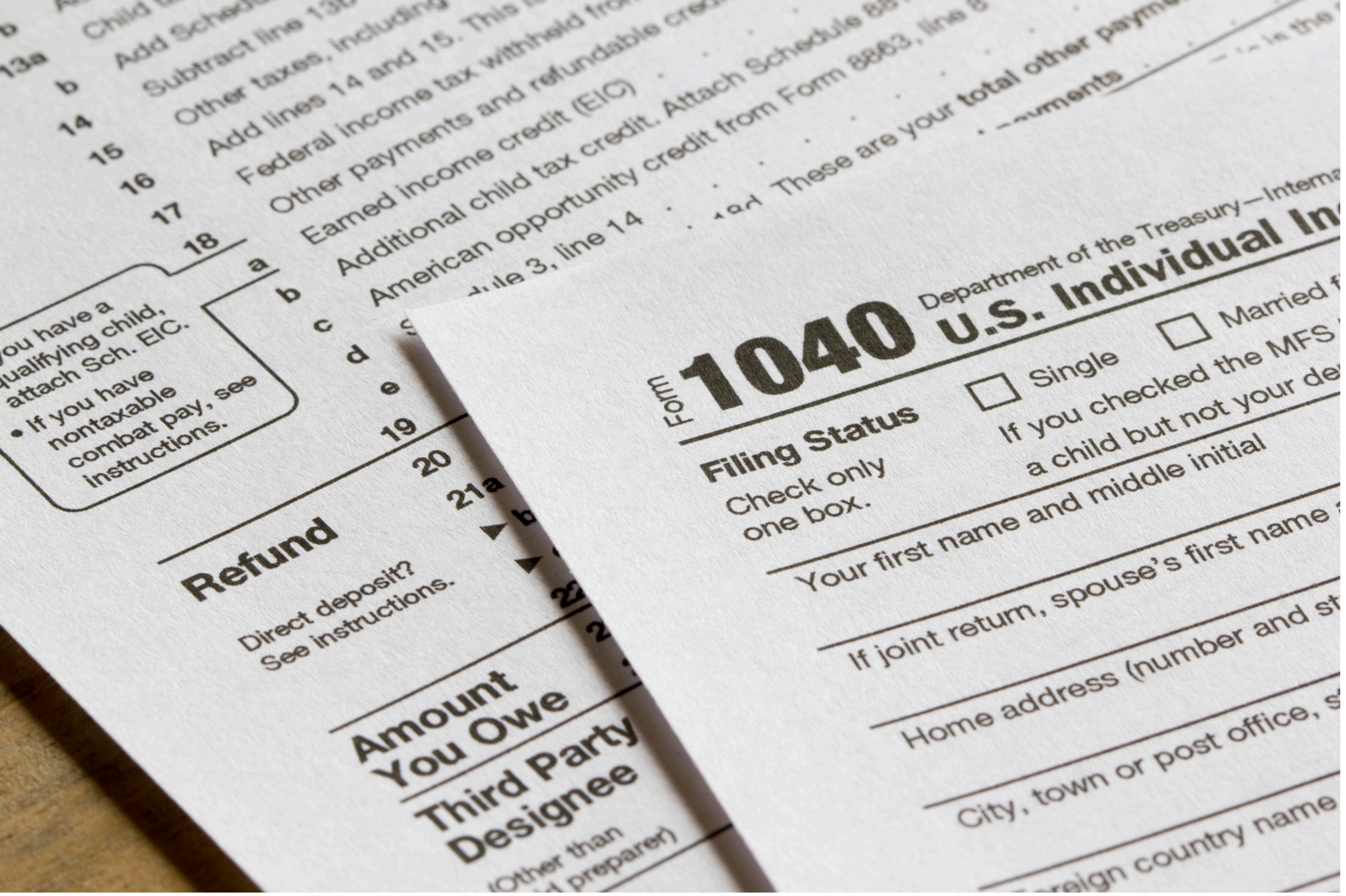
S-CORPORATION BUNDLE

- ACCOUNTING (1 ENTITY, UP TO 4 ACCOUNTS)
- TAXDOME CLIENT PORTAL (FREE)
- INCLUDES **TAX PREPARATION** (1120S)
- INCLUDES **BOOKKEEPING**
- QUICKBOOKS ONLINE (ESSENTIALS)
- PAYROLL PROCESSING (GUSTO)
- PRIOR-YEAR TAX RETURN ASSESSMENT
- BASIC TAX PLANNING
- BASIC FINANCIAL STATEMENTS
- +TAX TIPS & STRATEGIES
- +GLOSSARY
- +FREE TEMPLATES

TAX PREPARATION

$~~1,800+~~/YEAR

- FEDERAL & STATE RETURNS
- 1120S, 1065, BUSINESS FILINGS
- FINCEN FILINGS, IRS REPRESENTATION
- PERSONAL 1040 W/SCH. E INCLUDED



ANNUAL PERSONAL FILINGS

- Personal Tax Filing (Form 1040 w/Schedule E):
  - After the year is closed, your payroll filings and income tax filings will be prepared.
  - Once your personal tax forms are in, you upload those through TaxDome.
  - W2s, 1098, 1099s, Spouse, Dependent, etc.
  - Predictable Balance Due or Refund. (1040 With Tax Planning)

GETTING STARTED

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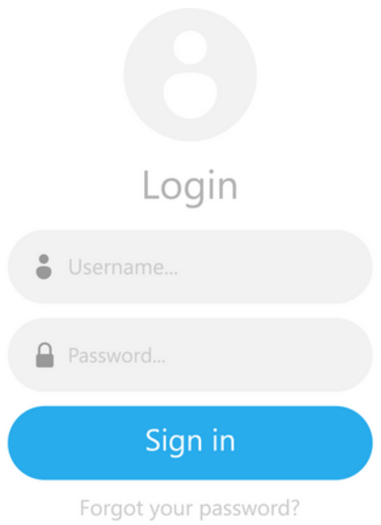

Thank you!